Company Tracking Number: TLC MP 0809 ET AL

TOI: LTC031 Individual Long Term Care Sub-TOI: LTC031.001 Qualified

Product Name: TLC MP 0809 et al

Project Name/Number: TLC MP 0809 et al/TLC MP 0809 et al

### Filing at a Glance

Company: Transamerica Life Insurance Company

Product Name: TLC MP 0809 et al SERFF Tr Num: AEGJ-126346828 State: Arkansas TOI: LTC03I Individual Long Term Care SERFF Status: Closed-Filed State Tr Num: 43857

Sub-TOI: LTC03I.001 Qualified Co Tr Num: TLC MP 0809 ET AL State Status: Waiting Industry

Response

Filing Type: Advertisement Reviewer(s): Marie Bennett

Authors: Dianna Whitney, Debbie Disposition Date: 11/30/2009 Bellows, Bobbye Haggard, Julie

Maclin, Joan Shumaker, Laura

Aleman, Patsy Holt

Date Submitted: 10/21/2009 Disposition Status: Filed

Implementation Date:

Implementation Date Requested: On Approval

State Filing Description:

### **General Information**

Project Name: TLC MP 0809 et al Status of Filing in Domicile: Not Filed

Project Number: TLC MP 0809 et al Date Approved in Domicile:

Requested Filing Mode: Domicile Status Comments: Advertising filing

not required in domicile state (lowa).

Explanation for Combination/Other:

Submission Type: New Submission

Overall Rate Impact:

Market Type: Individual

Group Market Size:

Group Market Type:

Filing Status Changed: 11/30/2009 Explanation for Other Group Market Type:

State Status Changed: 11/25/2009

Created By: Patsy Holt

Corresponding Filing Tracking Number:

Deemer Date:

Submitted By: Julie Maclin

Filing Description:

Please see cover letter uunder "Supporting Documentation" tab.

### **Company and Contact**

### **Filing Contact Information**

Julie Maclin, Senior Policy Analyst jmaclin@aegonusa.com

Company Tracking Number: TLC MP 0809 ET AL

TOI: LTC031 Individual Long Term Care Sub-TOI: LTC031.001 Qualified

Product Name: TLC MP 0809 et al

Project Name/Number: TLC MP 0809 et al/TLC MP 0809 et al

P.O. Box 93007 800-553-7600 [Phone] 3446 [Ext]

Hurst, TX 76053-3007 817-285-3394 [FAX]

**Filing Company Information** 

Transamerica Life Insurance Company CoCode: 86231 State of Domicile: Iowa

P O Box 93005 Group Code: 468 Company Type: Hurst, TX 76053-3005 Group Name: State ID Number:

(800) 553-7600 ext. [Phone] FEIN Number: 39-0989781

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### Filing Fees

Fee Required? Yes
Fee Amount: \$75.00
Retaliatory? No

Fee Explanation: \$25 per ad; 3 ads x \$25 = \$75

Per Company: No

COMPANY AMOUNT DATE PROCESSED TRANSACTION #

Transamerica Life Insurance Company \$75.00 10/21/2009 31455262

Company Tracking Number: TLC MP 0809 ET AL

TOI: LTC03I Individual Long Term Care Sub-TOI: LTC03I.001 Qualified

Product Name: TLC MP 0809 et al

Project Name/Number: TLC MP 0809 et al/TLC MP 0809 et al

### **Correspondence Summary**

### **Dispositions**

Status	Created By	Created On	Date Submitted
Filed	Marie Bennett	11/30/2009	11/30/2009

### **Amendments**

Schedule	Schedule Item Name	Created By	Created On	Date Submitted
Form	Care Coordination	Julie Maclin	11/25/2009	11/25/2009
Form Supporting Document	Care Coordination Revised Cover Letter	Julie Maclin Julie Maclin	10/30/2009 10/30/2009	10/30/2009 10/30/2009
Form Filing Notes	Partnership	Julie Maclin	10/27/2009	10/27/2009

Subject	Note Type	Created By	Created On	Date Submitted
REVISED FORM FILING.	Note To Filer	Marie Bennett	11/25/200	9 11/25/2009

Company Tracking Number: TLC MP 0809 ET AL

TOI: LTC03I Individual Long Term Care Sub-TOI: LTC03I.001 Qualified

Product Name: TLC MP 0809 et al

Project Name/Number: TLC MP 0809 et al/TLC MP 0809 et al

### **Disposition**

Disposition Date: 11/30/2009

Implementation Date:

Status: Filed Comment:

Rate data does NOT apply to filing.

Company Tracking Number: TLC MP 0809 ET AL

TOI: LTC03I Individual Long Term Care Sub-TOI: LTC03I.001 Qualified

Product Name: TLC MP 0809 et al

Project Name/Number: TLC MP 0809 et al/TLC MP 0809 et al

Schedule	Schedule Item	Schedule Item S	Status Public Access
<b>Supporting Document</b>	Variables		Yes
<b>Supporting Document</b>	Cover Letter	Filed	Yes
<b>Supporting Document</b>	Revised Cover Letter	Filed	Yes
Form	Mini Pamphlet	Filed	Yes
Form (revised)	Care Coordination	Filed	Yes
Form	Care Coordination	Replaced	Yes
Form	Care Coordination	Replaced	Yes
Form (revised)	Partnership		Yes
Form	Partnership	Filed	Yes

Company Tracking Number: TLC MP 0809 ET AL

TOI: LTC031 Individual Long Term Care Sub-TOI: LTC031.001 Qualified

Product Name: TLC MP 0809 et al

Project Name/Number: TLC MP 0809 et al/TLC MP 0809 et al

**Amendment Letter** 

Submitted Date: 11/25/2009

**Comments:** 

The revised cover letter is attached under the Forms tab. I have also attached the TLC CCF 1109. Thank you for speaking with me by phone regarding this filing.

### **Changed Items:**

### Form Schedule Item Changes:

### Form Schedule Item Changes:

Form	Form	Form	Action	Form	Previous	Replaced	Readability	Attachments
Number	Туре	Name		Action	Filing #	Form #	Score	
				Other				
TLC CCF	Advertising	Care	Initial				0.000	111TLC CCF
1109		Coordination	า					1109 filing.pdf

Company Tracking Number: TLC MP 0809 ET AL

TOI: LTC031 Individual Long Term Care Sub-TOI: LTC031.001 Qualified

Product Name: TLC MP 0809 et al

Project Name/Number: TLC MP 0809 et al/TLC MP 0809 et al

**Note To Filer** 

Created By:

Marie Bennett on 11/25/2009 02:05 PM

Last Edited By:

Marie Bennett

**Submitted On:** 

11/30/2009 11:14 AM

Subject:

REVISED FORM FILING.

Comments:

PLEASE GIVE ME A CALL - MY NUMBER IS 501-3712802.

Company Tracking Number: TLC MP 0809 ET AL

TOI: LTC031 Individual Long Term Care Sub-TOI: LTC031.001 Qualified

Product Name: TLC MP 0809 et al

Project Name/Number: TLC MP 0809 et al/TLC MP 0809 et al

### **Amendment Letter**

Submitted Date: 10/30/2009

### **Comments:**

I would like to replace advertising form TLC CCF 0909 with TLC CCF 1109. The only change made was the addition of "Individual Long Term Care Insurance" just above the form number. I have attached the revised form, as well as a revised cover letter.

### **Changed Items:**

Form Schedule Item Changes:

### Form Schedule Item Changes:

Form	Form	Form	Action	Form	Previous	Replaced	Readability	Attachments
Number	Type	Name		Action	Filing #	Form #	Score	
				Other				
TLC CCF	Advertising	Care	Initial				0.000	AR MP-CCF
1109		Coordination	า					1109 filing
								ltr.pdf

### **Supporting Document Schedule Item Changes:**

User Added -Name: Revised Cover Letter

Comment:

AR MP-CCF 1109 filing ltr.pdf

Company Tracking Number: TLC MP 0809 ET AL

TOI: LTC03I Individual Long Term Care Sub-TOI: LTC03I.001 Qualified

Product Name: TLC MP 0809 et al

TLC MP 0809 et al/TLC MP 0809 et al Project Name/Number:

**Amendment Letter** 

Submitted Date: 10/27/2009

**Comments:** 

I would like to withdraw advertising form TLC EM PTR 0309 from this submission. It has come to my attention that such form was already approved by your department on 4/15/09 under SERFF Tracking #AEGJ-126066295.

**Changed Items:** 

Form Schedule Item Changes:

Form Schedule Item Changes:

**Form Form** Form **Action Form Previous** Replaced Readability Attachments Number **Type Action** Filing # Form # Score Name Other TLC EM Advertising Partnership Initial

PTR 0309

Company Tracking Number: TLC MP 0809 ET AL

TOI: LTC03I Individual Long Term Care Sub-TOI: LTC03I.001 Qualified

Product Name: TLC MP 0809 et al

Project Name/Number: TLC MP 0809 et al/TLC MP 0809 et al

### Form Schedule

Lead Form Number: TLC MP 0809

Schedule	Form	Form Type Form Name	Action	<b>Action Specific</b>	Readability	Attachment
Item	Number			Data		
Status						
Filed	TLC MP	Advertising Mini Pamphlet	Initial		0.000	TLC MP 0809
11/30/2009	0809					Consumer
						Prod
						Pamphlet.pdf
Filed	TLC CCF	Advertising Care Coordination	Initial		0.000	111TLC CCF
11/30/2009	1109					1109 filing.pdf
	TLC EM	Advertising Partnership	Initial			
	PTR 0309					

[TransCare®] Long Term Care insurance provides you a variety of features. The options allow you to customize your Long Term Care insurance policy to fit your overall financial and retirement plan.



This pamphlet provides only a brief description of benefits. Not all benefits, discounts or options are available in all states. Exclusions and limitations apply. Benefits and premiums vary depending upon plan selected. See the Outline of Coverage or your producer/agent for complete details.

[TransCare®] (policy form series TLC 1-FP 1001 or TLC 1-FP 402; in ID: TLC 1-P (ID) 408; in LA, TLC 1-P (LA) 504; in OK: TLC 1-FP (OK) 709) is an individual Long Term Care insurance policy underwritten by Transamerica Life Insurance Company.

Home Office: Cedar Rapids, IA.

Administrative Office:
P.O. Box 95302, Hurst, Texas 76053-5302.









### STANDARD FEATURES\*

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- Alternative Payment Benefit Paid directly to you to use anyway you see fit.
- [0-Day Elimination Period for Home Health Care, Adult Day Care and Alternative Payment Benefit]
- [[5]-year rate guarantee]
- Pays for actual, out-of-pocket charges you incur for care at home, in the community or at an approved facility up to a daily maximum benefit amount you choose

### **AVAILABLE DISCOUNTS\***

- [40%] Spousal[/Civil Union] discounts for couples applying together for identical benefit amounts
- [10%] preferred discount

## DESIGN YOUR POLICY WITH THESE OPTIONAL BENEFITS\* (FOR AN ADDITIONAL PREMIUM)

- Benefit Increase Options [Simple,] Compound[,]
   [Step-Rated Compound,] or Deferred
- [Up to a [10]-year rate guarantee]
- [Limited Pay Options Single, 10-Pay and Pay to 65]
- [Return of Premium Paid premiums, minus any benefits paid, will be returned to your beneficiary upon your death]

\*Not all benefits, discounts and options are available in all states. See your Outline of Coverage for details.

# TRANSCARE®

The cost of care can be expensive and your ability to pay for care may affect the types of services you obtain. Discover how [TransCare®] can help provide important Long Term Care insurance coverage and become an essential part of your retirement and financial planning. For more information, call your licensed Transamerica Life Insurance Company producer/agent.

AGENT NAME

CONTACT INFO.

LIC. # \_\_\_\_\_



## TransCare Options®

A Plan Designed for a Changing Future®

When it comes time to use [TransCare Options®] you won't be on your own.

### **Care Coordination Benefit**

Transamerica Life Insurance Company understands that the need for long term care may come at a time of emotional stress.

That's why every [TransCare Options\*] policy comes with a valuable Care Coordination¹ benefit.

This benefit covers a Care Coordinator that can help you answer some confusing questions such as:

- What type of care do I need?
- Where do I find a qualified provider?
- How much will the services cost?
- What are my alternatives?

The Care Coordinator is a Licensed Health Care Practitioner who is trained in such areas as geriatrics, rehabilitation, social and health assessments and focuses on helping you identify the care that you or your loved one may need.

Additionally, when you use the Care Coordination benefit, you also have the following benefits. The Elimination Period does not apply to these benefits: Respite Care, Therapeutic Device, Home Modification, Medical Alert System, Caregiver Training.

The best way to help protect your future is to prepare. [Call your [insurance producer/insurance agent] today/Call Transamerica Life today/Attend an insurance sales presentation and enrollment meeting] to learn about all your choices and for information on how [TransCare Options®] Long Term Care insurance can help protect you from the high cost of long term care.



¹You do not have to use a Care Coordinator to receive benefits from the Policy.  Underwritten by Transamerica Life Insurance Company. Qualifying for benefits is required. Exclusions and limitations apply. Options and benefits may differ and are not available in all states. Premiums and benefits vary depending upon plan selected. Contact [your insurance producer/your insurance agent/your company/Transamerica Life] for details. See the Outline of Coverage for complete policy benefits and details.  Policy series TLC 1-FP 1001 or TLC 1-FP 402; In ID: TLC 1-P (ID) 408; In LA: TLC 1-P (LA) 504; In OK: TLC 1-FP (OK) 709.
Home Office: Cedar Rapids, IA
Administrative Office: P. O. Box 95302 Hurst, TX 76053

Company Tracking Number: TLC MP 0809 ET AL

TOI: LTC031 Individual Long Term Care Sub-TOI: LTC031.001 Qualified

Product Name: TLC MP 0809 et al

Project Name/Number: TLC MP 0809 et al/TLC MP 0809 et al

### **Supporting Document Schedules**

Item Status: Status

Date:

Satisfied - Item: Variables

Comments: Attachment:

VARIABLES 0309 wPTR.pdf

Item Status: Status

Date:

Satisfied - Item: Cover Letter Filed 11/30/2009

Comments: Attachment:

AR MP-CCF filing ltr wPTR.pdf

Item Status: Status

Date:

Satisfied - Item: Revised Cover Letter Filed 11/30/2009

Comments: Attachment:

AR MP-CCF 1109 filing ltr.pdf

#### **VARIABLES**

### TLC MP 0309 Cover Page:

The Product Name, throughout the brochure, is variable, depending upon the employer or association group is being used for. The variables could be:

Transitions by Transamerica

SecurePath LTCi TransCare Options

### Page 2:

Under the "Available Discounts" heading, appropriate discounts for Spousal, preferred and worksite will show, if applicable. They will range from 10% to 40% as filed in the Actuarial Memorandum.

### **LTC CCF 0909**

The "Product Name" is variable, depending upon the employer or association group it is being used for. The variables could be:

Transitions by Transamerica®

SecurePath LTCi®

TransCare Options®

**TransCare®** 

### LTC EM PTR 0309

The "Product Name" is variable, depending upon the employer or association group it is being used for. The variables could be:

Transitions by Transamerica®

SecurePath LTCi®

TransCare Options®

**TransCare®** 

The "Phone Number" is variable because each employer/association is assigned a unique phone number for employee/members and their families to call licensed producers.



Home Office: Cedar Rapids, Iowa Long Term Care Division P O Box 95302 Hurst, Texas 76053-5302 800-553-7600, ext 3446 jmaclin@aegonusa.com

October 21, 2009

Commissioner Julie Benafield Bowman 1200 West Third Street Little Rock, AR 72201

**RE:** Long Term Care Advertising

NAIC #: 86231 FEIN #: 39-0989781 Form # / Description: TLC MP 0809

TLC MP 0809 Invitation to Inquire Advertisement
TLC CCF 0909 Invitation to Inquire Advertisement
TLC EM PTR 0309 Invitation to Inquire Advertisement

### Dear Commissioner Bowman:

Enclosed are the referenced forms submitted for your review and approval. These forms are not intended to replace any previously approved forms.

These forms will be used to solicit policy form TLC 1-FP (AR) 206, et al., which was approved by your department on May 30, 2006.

It is our intention to use these forms in both paper and electronic form.

Bracketed information is intended to be variable. Please see the attached Variables document.

We trust that these forms will meet with your approval. If you have any questions, please contact me.

Sincerely,

Julie A. Maclin, ACS Senior Policy Analyst Long Term Care Division

ei a. Maclin



Home Office: Cedar Rapids, Iowa Long Term Care Division P O Box 95302 Hurst, Texas 76053-5302 800-553-7600, ext 3446 jmaclin@aegonusa.com

October 30, 2009

Commissioner Julie Benafield Bowman 1200 West Third Street Little Rock, AR 72201

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Sincerely,

Julie A. Maclin, ACS Senior Policy Analyst Long Term Care Division

Company Tracking Number: TLC MP 0809 ET AL

TOI: LTC031 Individual Long Term Care Sub-TOI: LTC031.001 Qualified

Product Name: TLC MP 0809 et al

Project Name/Number: TLC MP 0809 et al/TLC MP 0809 et al

### **Superseded Schedule Items**

Please note that all items on the following pages are items, which have been replaced by a newer version. The newest version is located with the appropriate schedule on previous pages. These items are in date order with most recent first.

Creation Date:	Schedule	Schedule Item Name	Replacement Creation Date	Attached Document(s)
10/30/2009	Form	Care Coordination	11/25/2009	AR MP-CCF 1109 filing ltr.pdf (Superceded)
10/16/2009	Form	Care Coordination	10/30/2009	TLC CCF 0909 10-9-09.pdf (Superceded)
10/21/2009	Form	Partnership	10/27/2009	111LTC EM PTR 0309 filing.pdf (Superceded)



Home Office: Cedar Rapids, Iowa Long Term Care Division P O Box 95302 Hurst, Texas 76053-5302 800-553-7600, ext 3446 jmaclin@aegonusa.com

October 30, 2009

Commissioner Julie Benafield Bowman 1200 West Third Street Little Rock, AR 72201

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TLC MP 0809 Invitation to Inquire Advertisement TLC CCF 1109 Invitation to Inquire Advertisement

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Julie A. Maclin, ACS Senior Policy Analyst Long Term Care Division



## TransCare Options® A Plan Designed for a Changing Future®

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### **Care Coordination Benefit**

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That's why every [TransCare Options<sup>®</sup>] policy comes with a valuable Care Coordination<sup>1</sup> benefit.

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- What type of care do I need?
- Where do I find a qualified provider?
- How much will the services cost?
- What are my alternatives?

The Care Coordinator is a Licensed Health Care Practitioner who is trained in such areas as geriatrics, rehabilitation, social and health assessments and focuses on helping you identify the care that you or your loved one may need.

Additionally, when you use the Care Coordination benefit, you also have the following benefits. The Elimination Period does not apply to these benefits: Respite Care, Therapeutic Device, Home Modification, Medical Alert System, Caregiver Training.

The best way to help protect your future is to prepare. [Call your [insurance producer/ insurance agent] today/Call Transamerica Life today/Attend an insurance sales presentation and enrollment meeting] to learn about all your choices and for information on how [TransCare Options® Long Term Care insurance can help protect you from the high cost of long term care.



¹You do not have to use a Care Coordinator to receive benefits from the Policy.  Underwritten by Transamerica Life Insurance Company. Qualifying for benefits is required. Exclusions and limitations apply. Options and benefits may differ and are not available in all states. Premiums and benefits vary depending upon plan selected. Contact [your insurance producer/your insurance agent/your company/Transamerica Life] for details. See the Outline of Coverage for complete policy benefits and details.  Policy series TLC 1-FP 1001 or TLC 1-FP 402; (In ID: TLC 1-P (ID) 408; In LA: TLC 1-P (LA) 504; In OK: TLC 1-FP (OK) 709.
Home Office: Cedar Rapids, IA
Administrative Office: P. O. Box 95302 Hurst, TX 76053

## TransCare Options®

A Plan Designed for a Changing Future SM

TRANSAMERICA LIFE INSURANCE COMPANY



### individual long term care insurance

### Partnership Programs are becoming more widespread.

These programs may protect some of your assets from Medicaid's "spend-down" rules should you ever need to qualify for Medicaid benefits. If your current Long Term Care insurance policy meets your state's Partnership Program requirements, you may qualify for asset protection and if so, you will be notified of this by your insurance company.



If your current policy doesn't qualify, you may be able to add a Compound or Simple Benefit Increase Option so that your policy meets Partnership guidelines. Again, your insurance company will notify you if this is an available option for your policy.

If you don't currently own a policy, now is the time to purchase.

### Find out how!

Call [(xxx) xxx-xxxx] for more information and for a copy of A Consumer's Guide to State-Approved Long Term Care Partnership



Underwritten by Transamerica Life Insurance Company. Exclusions & Limitations apply. Contact the company for details. Policy Series: TLC 1-FP 1001, TLC 1-FP 402; in ID, TLC 1-P (ID) 408; in OK, TLC 1-FP (OK) 1001.